



Risk Management Solutions For A Changing World

July 30, 1999

Mr. Mike Quinn
Around the Block Moving
4287 Belt Line PMB 177
Addison, TX 75001

Dear Mike:

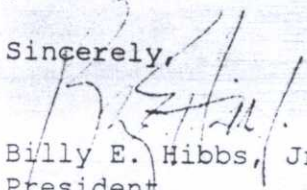
I wanted to drop you a note and tell you how much I have appreciated your excellent moving service over the last seven years. You and your company have performed several major moves for our various businesses, as well as moves for me, personally. These include office consolidations, relocations, and the handling of fine antiques. During one major move, your crew worked all night long to consolidate two major insurance divisions, located in different parts of Tyler, into one second story, 30,000 foot facility. We were able to be open for business on Monday morning for our customers, as planned.

I am always amazed at the tenure of your employees, with many of the same faces helping us now for over seven years. I think that is a direct reflection on how you treat and respect the people who work with you. Your movers have great pride in what most of us consider to be very difficult jobs. They are friendly, conscientious, and well prepared to do whatever is necessary to get the job done properly.

I am frequently asked why I use movers in Dallas instead of one of the many moving companies in Tyler. It probably costs me a little more since your trucks have to travel over 100 miles just to reach our location. But when it come to moving hundreds of thousands of dollars of computers, electronic equipment, office furnishings, and fine antiques, you want someone you can trust to do the job properly, timely, economically, and hassle free. Besides, you are the only person I know who can truly "make moving fun."

Please do not hesitate to use me as a reference, as I will give you my highest recommendation. Give my regards to all of the many fine people who have helped us over the years. God bless you all.

Sincerely,


Billy E. Hibbs, Jr.
President

Hibbs ♦ Hallmark & Company

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